

€ TRAINING

PPAs for the Mexico Market from
Commercial and Legal Perspectives

7 - 11 April 2025
London (UK)





PPAs for the Mexico Market from Commercial and Legal Perspectives

REF: U2770 DATE: 7 - 11 April 2025 Venue: London (UK) - Fee: 5300 Euro

Introduction:

This training program is specifically tailored for professionals engaging in Power Purchase Agreements PPAs within the context of the Mexico market. It provides a comprehensive overview of both the commercial and legal aspects of PPAs, with a focus on compliance with Mexico's regulatory environment. Through it, participants will learn to negotiate, draft, and manage PPAs while addressing key legal and commercial concerns, ensuring the agreements align with market standards and local laws.

Program Objectives:

By the end of this program, participants will be able to:

- Understand the components and structure of Power Purchase Agreements PPAs relevant to Mexico's energy market.
- Analyze and negotiate commercial terms specific to the Mexican context.
- Comprehend Mexico's legal requirements and regulatory compliance for PPAs.
- Draft and review PPA clauses to mitigate risks under Mexican law.
- Manage and enforce PPAs within Mexico's energy framework while aligning with best practices.

Targeted Audience:

- Energy sector professionals operating in or dealing with the Mexican market.
- Contract managers in energy or infrastructure projects.
- Legal advisors specializing in energy contracts in Mexico.
- Project developers involved in renewable or conventional energy projects.
- Financial analysts supporting PPA projects in Mexico.

Program Outline:

Unit 1:

Introduction to PPAs in the Mexican Energy Market:

- Overview of PPAs and their role in Mexico's energy sector.

- Types of PPAs commonly used in Mexico fixed, variable pricing, etc..
- Key stakeholders in Mexican PPAs: energy producers, buyers, and intermediaries.
- Regulatory environment and key policies impacting PPAs in Mexico.
- Evolution of Mexico's energy market and implications for PPA agreements.

Unit 2:

Commercial Considerations in Mexican PPAs:

- Critical commercial terms in Mexican PPAs pricing models, duration, and payment structures.
- Strategies for negotiating performance guarantees and penalties in Mexico.
- Risk management in light of Mexican energy demand and supply conditions.
- Financial modeling of PPAs within the Mexican market context.
- Methods of securing favorable commercial terms under Mexican regulations.

Unit 3:

Legal and Regulatory Framework in Mexico:

- Mexico's legal landscape and regulatory requirements for PPAs.
- Compliance with Mexico's energy laws, including CRE Energy Regulatory Commission guidelines.
- Intellectual property and confidentiality clauses specific to Mexican law.
- Dispute resolution mechanisms applicable to PPAs in Mexico.
- Addressing force majeure, termination, and amendment clauses under Mexican regulations.

Unit 4:

Drafting and Reviewing PPAs for Mexico:

- Best practices in drafting PPAs that align with Mexican legal and commercial standards.
- Key elements to consider in reviewing and amending PPAs under Mexican law.
- Identifying risks and avoiding common contractual pitfalls in Mexico.
- Ensuring compliance with both commercial objectives and Mexican legal requirements.

Unit 5:

Managing and Enforcing PPAs in Mexico:

- Effective management of PPA performance in Mexico's energy market.
- Monitoring obligations, milestones, and regulatory compliance.
- Resolving contract disputes and addressing breaches under Mexican law.
- Renegotiation processes and adapting to market changes in Mexico.
- Emerging trends and innovations in PPA structures relevant to the Mexican energy market.