

€ TRAINING

Advanced High Performance Leadership



4 - 15 August 2025
Geneva (Switzerland)



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REF: M30 DATE: 4 - 15 August 2025 Venue: Geneva (Switzerland) - Fee: 10100 Euro

Introduction:

This training program is designed to prepare individuals for leadership roles in dynamic, high-performance environments. Through it, participants will develop critical skills, gain profound knowledge, and adopt a growth-oriented mindset essential for inspiring and motivating teams, driving exceptional results, and adapting to complex and ever-evolving challenges.

Program Objectives:

At the end of this program, participants will be able to:

- Develop a clear understanding of the core principles and practices of effective leadership.
- Communicate with impact, influence, and confidence to inspire and align teams.
- Craft and implement a compelling vision to drive organizational success.
- Foster a culture of innovation, motivation, and collaboration within teams.
- Empower individuals and teams to achieve their potential while managing challenges and driving results.

Targeted Audience:

- Managers at all levels of an organization.
- Chairpersons and Executive Managers.
- Team Leaders aspiring to elevate their leadership impact.
- Employees seeking advanced leadership skills to boost their careers.
- Professionals aiming to develop their personal and professional growth.

Program Outlines:

Unit 1:

Leadership Fundamentals:

- Defining true leadership and lessons from historical and modern leaders.
- Exploring the impact of leadership on business success.

- Understanding human behavior and its influence on predictable outcomes.
- Comparing leadership and management roles.
- Cultivating an entrepreneurial spirit within teams.

Unit 2:

Vision and Goal Setting:

- Crafting a compelling vision and leveraging visualization techniques.
- Linking vision to mission, values, and organizational goals.
- Establishing a positive mental attitude to empower teams.
- Applying structured goal-setting frameworks.
- Utilizing a mathematical coaching model to achieve the vision timeline.

Unit 3:

Communication Mastery:

- Identifying and adapting to different communication styles.
- Motivating and influencing diverse personality types.
- Enhancing listening skills and body language awareness.
- Employing advanced questioning and persuasion techniques.
- Gaining buy-in and aligning teams with shared goals.

Unit 4:

Innovation in Leadership:

- Fostering a culture of creativity and innovation.
- Engaging teams to generate impactful ideas.
- Utilizing cross-disciplinary perspectives to solve problems innovatively.
- Balancing quality and quantity in innovation projects.
- Exploring practical innovation methods to reduce costs and enhance processes.

Unit 5:

Influencing Skills:

- Building trust through the relationship bank account concept.
- Harnessing enthusiasm and passion to inspire others.
- Applying the BE-DO-GET model for leadership success.
- Understanding the power of reciprocity in influence.
- Leveraging the pipeline principle to drive sustained growth.

Unit 6:

The Leadership Challenge:

- Embracing personal growth and pushing beyond comfort zones.
- Understanding the impact of association on leadership potential.
- Receiving and acting on constructive feedback from peers and mentors.
- Overcoming complacency and maintaining forward momentum.
- Following the cycle of personal and professional growth.

Unit 7:

Inspirational Leadership:

- Understanding why people seek inspiration and its impact on performance.
- Exploring different styles and sources of inspiration.
- Distinguishing between innate and learned inspirational qualities.
- Lighting a motivational fire within teams and individuals.
- Nurturing dreamers and planners to achieve a balanced approach.

Unit 8:

Enabling Team Success:

- Exploring the role of an enabler versus a manager.
- Gaining strength through empowering others.

- Overcoming resistance to an enabling culture.
- Building loyalty and trust through enabling practices.
- Adapting enabling strategies across diverse cultural contexts.

Unit 9:

Engaging and Encouraging Teams:

- Addressing disengagement and its impact on productivity.
- Engaging employees in meaningful ways during meetings and presentations.
- Implementing everyday engagement principles to boost morale.
- Recognizing and rewarding contributions effectively.
- Encouraging continuous improvement through active participation.

Unit 10:

Personal Leadership Challenge:

- Defining dreams, goals, and personal leadership styles.
- Emphasizing accountability and commitment to leadership principles.
- Acting as an enabler, shield, and sword for your team.
- Integrating leadership lessons into real-world scenarios.
- Reflecting on leadership growth and setting a course for future success.