

€ TRAINING

Managing Modern Government Procurement
Systems



9 - 13 February 2025
Dubai (UAE)



Managing Modern Government Procurement Systems

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Introduction:

Government procurement systems refer to the structured processes and frameworks that governments use to acquire goods, services, and infrastructure essential for public service delivery. These systems are designed to ensure transparency, accountability, and the efficient use of public funds while adhering to strict regulatory and ethical standards. They play a critical role in the efficient allocation of resources, ensuring transparency, fairness, and value for money. With increasing complexity and technological advancements, it has become essential for procurement professionals to explore the regulatory frameworks, optimize processes, and adopt innovative solutions. This training program is designed to equip participants with the expertise needed to navigate the modern challenges of government procurement while maintaining ethical and strategic oversight.

Program Objectives:

By the end of this program, participants will be able to:

- Explore the core principles of government procurement systems.
- Address regulatory and ethical challenges in public procurement.
- Develop strategies to optimize procurement processes for efficiency and effectiveness.
- Enhance supplier relationship management and contract execution.
- Leverage modern technology and innovation to improve procurement outcomes.

Targeted Audience:

- Government procurement officials.
- Policy makers involved in procurement reforms.
- Supply chain and logistics managers in public organizations.
- Finance and compliance professionals in the public sector.
- Consultants and advisors specializing in government procurement.

Program Outline:

Unit 1:

Introduction to Government Procurement Systems:

- Fundamentals and objectives of government procurement.
- Key differences between public and private procurement practices.
- Importance of transparency and accountability in procurement.
- The procurement lifecycle and its critical phases.
- Global trends influencing government procurement systems.

Unit 2:

Regulatory and Ethical Considerations:

- Legal frameworks governing government procurement.
- Ethical challenges in public procurement and strategies to address them.
- Compliance with international standards and agreements.
- Policies to prevent corruption and ensure integrity.
- Role of audits and reviews in maintaining accountability.

Unit 3:

Procurement Process Optimization:

- Techniques for streamlining procurement workflows.
- The process of budgeting and cost management in procurement planning.
- Tools for improving supplier selection and evaluation processes.
- Reducing inefficiencies and mitigating delays in procurement.
- Enhancing collaboration across departments for seamless execution.

Unit 4:

Supplier Relationship and Contract Management:

- Principles of building strong supplier relationships.
- Key elements of effective contract negotiation and management.
- Addressing disputes and ensuring compliance with contract terms.
- Performance evaluation of suppliers and service providers.

- Fostering long-term partnerships for mutual benefits.

Unit 5:

Technology and Innovation in Government Procurement:

- Overview of e-procurement systems and their applications.
- How to adopt data analytics and artificial intelligence in procurement.
- Cybersecurity measures for safeguarding procurement systems.
- Utilizing blockchain for transparency and traceability.
- Exploring innovations for sustainable and green procurement practices.