

# € TRAINING

Managing Modern Government Procurement  
Systems



27 - 31 October 2024  
Istanbul (Turkey)



# Managing Modern Government Procurement Systems

REF: L2352 DATE: 27 - 31 October 2024 Venue: Istanbul (Turkey) - Fee: 5850 Euro

## Introduction:

This training program provides participants with a comprehensive understanding of government procurement principles, regulatory and ethical considerations, and process optimization strategies. It empowers them to lead and innovate in the realm of government procurement.

## Program Objectives:

At the end of this program, participants will be able to:

- Understand the principles and best practices of government procurement.
- Develop strategies for efficient and compliant procurement processes.
- Implement tools and technologies to enhance procurement transparency and accountability.
- Manage supplier relationships and contracts effectively.
- Navigate the complexities of regulatory and ethical requirements in government procurement.

## Targeted Audience:

- Government procurement officers and specialists.
- Public sector managers involved in procurement.
- Contract managers and administrators.
- Policy makers and regulatory compliance officers.
- Consultants and advisors in government procurement.

## Program Outlines:

### Unit 1:

#### Introduction to Government Procurement Systems:

- Overview of government procurement principles and practices.
- Evolution and current trends in government procurement.
- The importance of transparency and accountability in public procurement.

- Key stakeholders in the government procurement process.
- Case studies of successful government procurement systems.

## Unit 2:

### Regulatory and Ethical Considerations:

- Understanding local, national, and international procurement regulations.
- Ethical standards and practices in government procurement.
- Anti-corruption measures and fraud prevention.
- Compliance with environmental and social responsibility standards.
- Developing policies to ensure fair and transparent procurement processes.

## Unit 3:

### Procurement Process Optimization:

- Identifying inefficiencies and bottlenecks in procurement processes.
- Techniques for process mapping and analysis.
- Implementing e-procurement solutions for streamlined operations.
- Best practices for procurement planning and strategy development.
- Continuous improvement methodologies in procurement operations.

## Unit 4:

### Supplier Relationship and Contract Management:

- Developing and maintaining effective supplier relationships.
- Strategies for supplier selection and performance evaluation.
- Contract negotiation and management best practices.
- Risk management in supplier and contract management.
- Leveraging technology for contract lifecycle management.

## Unit 5:



## Technology and Innovation in Government Procurement:

- Overview of emerging technologies in procurement AI, blockchain.
- Implementing digital tools for procurement automation and efficiency.
- Data analytics for procurement decision-making and performance measurement.
- Case studies of technology-driven procurement transformations.
- Future trends and innovations in government procurement systems.