

# € TRAINING

Leadership Excellence for Goal Achievement



17 - 28 November 2024  
Dubai (UAE)



# Leadership Excellence for Goal Achievement

REF: M2267 DATE: 17 - 28 November 2024 Venue: Dubai (UAE) - Fee: 7480 Euro

## Introduction:

This approach to Leadership Excellence for Goal Achievement emphasizes the crucial role of superior leadership in driving successful outcomes. It focuses on setting clear, actionable goals and effectively guiding teams towards their attainment. By leveraging strategic planning, motivation, and clear communication, leaders can ensure that objectives are met with precision.

## Program Objectives:

By the end of this program, participants will be able to:

- Learn about leadership versus management and their importance.
- Identify leadership principles and clarify their vision.
- Activate effective dialogue and communication.
- Understand effective procedures, prioritization, and balance.
- Develop employees to exceed expectations and support team development.
- Establish internal and external relations effectively.

## Targeted Audience:

- Strategic Planners.
- Managers and Supervisors.
- Team and Project Leaders.
- Employees in Management or Consulting Roles.

## Program Outline:

### Unit 1:

#### Leadership vs. Management:

- Understand major leadership theories.
- Explore leadership, ethics, and organizational links.

- Analyze leadership versus management impacts.
- Adapt theories to different contexts.
- Influence of leadership on strategic goals.

## Unit 2:

### Defining Leadership Vision and Principles:

- Build a strong leadership foundation.
- Set and measure leadership goals.
- Create and align vision structures.
- Communicate vision effectively.
- Align personal and organizational goals.

## Unit 3:

### Effective Dialogue with Managers:

- Align actions with vision.
- Increase self-awareness and address blind spots.
- Manage miscommunications and perceptions.
- Implement strategies for effective dialogue.
- Develop conflict resolution and feedback skills.

## Unit 4:

### Procedures, Priorities, and Balance:

- Clarify priorities and manage time.
- Balance work, career, and personal life.
- Implement procedures for effective work.
- Align daily activities with vision.
- Ensure effective work-life balance.

## Unit 5:

### Developing Employees:

- Train to enhance employee performance.
- Address why high performers are neglected.
- Support employee career development.
- Use motivational strategies effectively.
- Set clear expectations and provide feedback.

## Unit 6:

### Team Building:

- Overcome common team challenges.
- Lead meetings to boost participation.
- Develop team creativity and problem-solving.
- Build high-performance teams.
- Foster team collaboration and morale.

## Unit 7:

### Building Bridges and Facilitating:

- Build alliances and relationships beyond immediate boundaries.
- Bridge gaps within the organization.
- Connect core groups and constituencies.
- Facilitate collaboration across departments.
- Strengthen internal and external networks.

## Unit 8:

### Teaching and Learning:

- Foster continuous development and renewal.
- Adjust vision and plan for growth.

- Implement individual and institutional education plans.
- Promote a learning culture within the organization.
- Develop strategies for ongoing professional development.

## Unit 9:

### Communication and Collaboration:

- Enhance communication skills for team collaboration.
- Develop active listening and clear articulation.
- Foster open communication and feedback.
- Build a culture of constructive criticism.
- Implement strategies for effective teamwork.

## Unit 10:

### Project Management Fundamentals:

- Learn key project management principles.
- Understand project lifecycle and key processes.
- Apply project management tools and techniques.
- Manage project initiation, planning, execution, and closure.
- Develop skills for successful project completion.