

# € TRAINING

Maintenance Outsourcing and eSourcing  
Best Practices



29 September -  
3 October 2024  
Cairo (Egypt)



# Maintenance Outsourcing and eSourcing Best Practices

REF: O1037 DATE: 29 September - 3 October 2024 Venue: Cairo (Egypt) - Fee: 4465 Euro

## Introduction:

This training program is designed to equip participants with the knowledge and skills necessary to effectively manage outsourced maintenance services using advanced eSourcing techniques. It empowers participants to enhance the efficiency and cost-effectiveness of their maintenance operations.

## Program Objectives:

By the end of this program, participants will be able to:

- Understand the principles and benefits of maintenance outsourcing.
- Gain proficiency in developing and managing outsourcing contracts.
- Learn techniques for evaluating and selecting outsourcing partners.
- Develop skills in using eSourcing tools for procurement and contract management.
- Implement best practices for monitoring and optimizing outsourced maintenance services.

## Target Audience:

- Maintenance managers and supervisors.
- Procurement and sourcing professionals.
- Contract managers and administrators.
- Operations managers and plant engineers.
- Professionals seeking to enhance their skills in maintenance outsourcing and eSourcing.

## Program Outline:

### Unit 1:

#### Fundamentals of Maintenance Outsourcing:

- Introduction to Maintenance Outsourcing.
- Benefits and Challenges of Outsourcing Maintenance Services.
- Types of Maintenance Outsourcing Models.

- Key Performance Indicators KPIs for Outsourced Maintenance.
- Regulatory and Compliance Considerations.

## Unit 2:

### Developing and Managing Outsourcing Contracts:

- Principles of Effective Contract Management.
- Key Elements of Maintenance Outsourcing Contracts.
- Risk Management in Outsourcing Agreements.
- Negotiating and Drafting Contracts.
- Performance Metrics and Service Level Agreements SLAs.

## Unit 3:

### Evaluating and Selecting Outsourcing Partners:

- Criteria for Selecting Outsourcing Partners.
- Vendor Evaluation and Qualification Processes.
- Conducting Vendor Audits and Assessments.
- Cost-Benefit Analysis of Outsourcing Options.
- Case Studies on Successful Partner Selection.

## Unit 4:

### Leveraging eSourcing Tools and Technologies:

- Overview of eSourcing and eProcurement Technologies.
- Implementing eSourcing Platforms and Tools.
- Electronic Request for Proposal eRFP Processes.
- Digital Contract Management Systems.
- Data Analytics and Reporting for eSourcing.

## Unit 5:



## Monitoring and Optimizing Outsourced Services:

- Performance Monitoring and Reporting.
- Continuous Improvement in Outsourced Maintenance.
- Managing Vendor Relationships and Communication.
- Cost Control and Budget Management.
- Future Trends in Maintenance Outsourcing and eSourcing.