

# € TRAINING

Navigating PPP Project Financing From  
Principles to Practice

7 - 11 July 2024  
Istanbul (Turkey)





# Navigating PPP Project Financing From Principles to Practice

REF: P2427 DATE: 7 - 11 July 2024 Venue: Istanbul (Turkey) - Fee: 5300 Euro

## Introduction:

This training program is strategically designed to guide participants through the entire spectrum of financial aspects associated with Public-Private Partnership PPP projects. From foundational principles to practical applications, this program provides a comprehensive journey to master the intricacies of PPP project financing.

## Program Objectives:

At the end of the program the participants will be able to:

- Develop a profound understanding of the foundational principles governing project financing in PPPs.
- Acquire practical skills for structuring and assessing financial models for PPP projects.
- Effectively identify, assess, and manage the financial risks and challenges inherent in PPP initiatives.
- Explore innovative funding strategies to successfully attract private investment in PPPs.
- Master the art of negotiation and management of financial agreements within the PPP framework.

## Targeted Audience:

- Professionals engaged in project management.
- Finance department.
- Government officials.
- Private sector representatives.

## Program Outline:

### Unit 1:

#### Principles of Project Financing in PPPs:

- Definition and critical elements of project financing.
- Roles and responsibilities of stakeholders in project financing.
- Legal and regulatory considerations in PPP financing.

## Unit 2:

### Structuring Financial Models for PPP Projects:

- Advanced financial modeling techniques.
- Risk assessment strategies and effective mitigation.
- Comprehensive cash flow analysis and sensitivity testing.

## Unit 3:

### Financial Risks and Challenges in PPPs:

- Identification and evaluation of financial risks specific to PPPs.
- Proactive strategies for managing financial challenges.
- Case studies on historical financial pitfalls in PPP projects.

## Unit 4:

### Innovative Funding Strategies in PPPs:

- Exploration of alternative funding sources.
- Techniques for attracting private investment.
- Crowdsourcing and public funding mechanisms.

## Unit 5:

### Negotiating and Managing Financial Agreements:

- Effective negotiation strategies in PPP project financing.
- Understanding contractual frameworks and agreements.
- Continuous monitoring and adaptive management of financial agreements throughout project lifecycles.