

# € TRAINING

Power Purchase Agreement PPAs from  
Commercial and Legal Perspective

A group of four smiling business professionals (two men and two women) are seated at a table in a meeting room. They are all wearing white shirts. The woman in the foreground is wearing a black top and a multi-strand necklace. The background is slightly blurred, showing a modern office environment with large windows.

16 - 20 December 2024  
Casablanca (Morocco)  
New Hotel



# Power Purchase Agreement PPAs from Commercial and Legal Perspective

REF: U2128 DATE: 16 - 20 December 2024 Venue: Casablanca (Morocco) - New Hotel Fee: 3685 Euro

## Introduction:

This training program provides participants with a thorough understanding of Power Purchase Agreements PPAs from both commercial and legal perspectives. It empowers them to effectively negotiate, draft, and manage PPAs, ensuring that agreements meet commercial objectives and comply with legal requirements.

## Program Objectives:

At the end of this program, participants will be able to:

- Understand the key components and structure of Power Purchase Agreements.
- Analyze commercial terms and negotiate favorable conditions.
- Recognize and address legal considerations and compliance issues.
- Draft and review PPA clauses to mitigate risks.
- Apply best practices in managing and enforcing PPAs.

## Targeted Audience:

- Energy Sector Professionals.
- Contract Managers.
- Legal Advisors.
- Project Developers.
- Financial Analysts.

## Program Outline:

### Unit 1:

#### Introduction to Power Purchase Agreements PPAs:

- Overview of Power Purchase Agreements and their purpose.
- Types of PPAs and their applications fixed price, variable price, etc..
- Key stakeholders in a PPA power producer, buyer, and intermediaries.

- Essential components of a PPA terms, conditions, and obligations.
- Historical context and evolution of PPAs.

## Unit 2:

### Commercial Aspects of PPAs:

- Key commercial terms in PPAs price, payment structure, and duration.
- Understanding and negotiating performance guarantees and penalties.
- Managing risks related to supply and demand fluctuations.
- Financial modeling and implications of PPAs.
- Strategies for negotiating favorable terms and conditions.

## Unit 3:

### Legal Framework and Compliance:

- Legal considerations in drafting and executing PPAs.
- Regulatory requirements and compliance with local laws.
- Intellectual property and confidentiality clauses.
- Dispute resolution mechanisms and enforcement.
- Understanding force majeure and termination clauses.

## Unit 4:

### Drafting and Reviewing PPAs:

- Best practices in drafting PPA clauses and agreements.
- Key considerations in reviewing and amending PPAs.
- Identifying and addressing common pitfalls and risks.
- Case studies of PPA negotiations and contract management.
- Ensuring alignment with commercial objectives and legal standards.

## Unit 5:

## Managing and Enforcing PPAs:

- Techniques for managing PPA performance and compliance.
- Monitoring and reporting on contract obligations and milestones.
- Addressing and resolving contract disputes and breaches.
- Renegotiation and amendment processes.
- Future trends and innovations in PPA structures and practices.