

# Mastering Digital Platform Strategies

18 - 22 November 2024 Madrid (Spain)



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REF: ST2247 DATE: 18 - 22 November 2024 Venue: Madrid (Spain) - Fee: 5300 Euro

## Introduction:

This training program explores advanced strategies for implementing and optimizing digital platforms to drive organizational success. Participants will gain essential skills for leveraging digital transformation to enhance operational efficiency, innovate business models, and achieve strategic objectives. It empowers them to navigate the complexities of digital platforms and harness their full potential for business growth.

## **Program Objectives:**

#### At the end of this program, participants will be able to:

- Understand the fundamentals of digital transformation and platform strategies.
- Develop and implement effective digital platform strategies.
- Analyze the impact of digital platforms on business operations and customer experiences.
- Utilize best practices for integrating and managing digital platforms.
- Evaluate the success and ROI of digital transformation initiatives.

## **Targeted Audience:**

- Senior Executives and IT Leaders.
- Digital Transformation Consultants.
- Business Development and Strategy Professionals.
- Product Managers and Marketing Professionals.
- IT Managers and Systems Analysts.

## **Program Outline:**

#### Unit 1:

#### Fundamentals of Digital Transformation:

- Introduction to Digital Transformation and Platform Strategies.
- Key Drivers and Benefits of Digital Transformation.



- Overview of Digital Platforms and Their Role in Business.
- Aligning Digital Transformation with Business Objectives.
- Case Studies on Successful Digital Transformations.

#### Unit 2:

#### **Developing Digital Platform Strategies:**

- Identifying Business Needs and Opportunities for Digital Platforms.
- Methods of Designing and Implementing Effective Platform Strategies.
- Integrating Digital Platforms with Existing Business Processes.
- Strategic Partnerships and Ecosystem Development.
- Examples of Platform Strategies in Various Industries.

#### Unit 3:

#### Managing Digital Platforms:

- Platform Integration and Interoperability Challenges.
- Managing Data and Security in Digital Platforms.
- User Experience and Customer Engagement Strategies.
- Performance Monitoring and Optimization Techniques.
- Best Practices for Platform Management.

#### Unit 4:

#### Measuring Success and ROI:

- Metrics and Key Performance Indicators KPIs for Digital Platforms.
- Assessing the Impact of Digital Platforms on Business Performance.
- Tools and Techniques for Measuring ROI.
- ROI from Digital Transformation Initiatives.
- Strategies for Continuous Improvement and Adaptation.



#### Unit 5:

#### Practical Application and Future Trends:

- Implementing Digital Platform Strategies in Real-world Scenarios.
- Emerging Trends in Digital Transformation and Platform Strategies.
- Adapting to Technological Advances and Market Changes.
- Leveraging Innovation for Competitive Advantage.
- Future Outlook and Strategic Planning for Digital Transformation.