

# € TRAINING

Coaching Essentials for Success



16 - 20 December 2024  
Madrid (Spain)



# Coaching Essentials for Success

REF: M957 DATE: 16 - 20 December 2024 Venue: Madrid (Spain) - Fee: 5300 Euro

## Introduction:

This program offers comprehensive leadership development, focusing on enhancing collaboration, personal leadership skills, and ethical leadership practices within organizational contexts. Participants gain insights into leveraging organizational learning and building strong relationships to drive strategic initiatives.

## Program Objectives:

At the end of this program, the participants will be able to:

- Strengthen leadership collaboration within the company team.
- Understand and support leaders in navigating their personal and interpersonal leadership skills.
- Clarify work-based learning to integrate theory with practice and knowledge with experience.
- Leverage organizational learning at all levels.
- Develop strategies for utilizing personal leadership power and fostering strong, mutually influential relationships within the organization.
- Provide leaders with strategies, activities, and cases for change at individual, interpersonal, team, organization, and network levels.
- Discover core competencies for exemplary leadership and explore ethical aspects and values driving lasting results.
- Enhance perceptions of leadership integrity and cultivate a culture supportive of strategic goals.
- Offer applied activities and cases to promote leadership practices in various institutional settings.

## Targeted Audience:

- Supervisors.
- Members of the executive committee.
- Managers.
- Team Leaders

## Program Outlines:

## Unit 1:

### Transforming the Individual Leader:

- Personal Leadership Goals.
- Individual Leadership Development.
- Individual Leadership Behaviors.
- The Mindset of a Leader.
- Leadership Practice and Organizational Citizenship.
- The Leadership Hang Time.

## Unit 2:

### Interpersonal Leadership Principles:

- Dialogic Leadership Skills.
- Broadening Your Dialogue.
- Increasing the Leadership Inquiry.
- Engaging in Collaborative Behaviors.
- Consistency Between Espousal and Action.
- Peer Coaching.

## Unit 3:

### Team Level Leadership Essentials:

- Facilitative Leadership Skills.
- Concurrent Leadership.
- Situational Development of Leaders.
- The Various Roles of Leaders.
- Team Development in Leadership.
- Improving My Team.

## Unit 4:

## Organizational Leadership Management:

- The Change Process of Leaders.
- How Leaders Impact Organizational Culture?
- Enhancing Leadership Values.
- Understanding the Leadership "Self" within the Organization.
- Developing Organizational Commitment and Meaning.
- Establishing Meaning in Leadership.

## Unit 5:

### The Leader's Network:

- Stakeholder Relations.
- Network Citizen Behaviors.
- The Network Weaver Roles.
- Network Management.
- The Quality of Knowledge Relationships.
- The Principles of Public Engagement.