

Managerial Accounting Essentials for Non Financial Professionals





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#### Introduction:

This training program introduces managerial accounting principles tailored for non-financial professionals, focusing on how to leverage accounting information for effective planning, decision-making, and control. It empowers participants to understand and apply key financial concepts, enhance their strategic decision-making capabilities, and contribute to organizational success through informed financial management.

# **Program Objectives:**

# By the end of this program, participants will be able to:

- Understand fundamental managerial accounting concepts and their applications.
- Utilize accounting information for effective planning and budgeting.
- · Analyze financial data to support strategic decision-making.
- Implement control mechanisms to monitor and improve organizational performance.
- Communicate financial insights effectively to support business decisions.

# **Targeted Audience:**

- · Project Managers.
- · Operations Managers.
- · Marketing Professionals.
- · Product Managers.
- · Business Unit Leaders.

# **Program Outline:**

#### Unit 1:

## Introduction to Managerial Accounting:

- Overview of managerial accounting and its role in business.
- Key differences between managerial and financial accounting.



- Understanding financial statements and their components.
- The importance of cost behavior and cost analysis.
- Practical examples of managerial accounting in decision-making.

#### Unit 2:

# Cost Analysis and Budgeting:

- Types of costs: fixed, variable, and mixed.
- Cost allocation methods and their applications.
- Budget preparation and variance analysis.
- Techniques for cost estimation and forecasting.
- Case studies on effective budgeting and cost management.

#### Unit 3:

## Performance Measurement and Control:

- Establishing performance metrics and key performance indicators KPIs.
- Techniques for performance measurement and control.
- Analyzing performance reports and addressing variances.
- Implementing control systems to improve operational efficiency.
- Examples of performance management in various industries.

# Unit 4:

## Decision-Making and Financial Analysis:

- Methods for analyzing financial data for decision-making.
- Cost-volume-profit CVP analysis and its applications.
- Evaluating investment decisions and capital budgeting.
- Understanding break-even analysis and margin of safety.

## Unit 5:



# Communication and Reporting:

- Techniques for effective communication of financial information.
- Preparing and presenting financial reports to non-financial stakeholders.
- Using accounting data to support strategic planning and decision-making.
- Best practices for reporting and visualizing financial information.
- Practical exercises on creating and presenting financial reports.