

# € TRAINING

High Performance People Skills for Leaders



18 - 22 November 2024  
Milan (Italy)



# High Performance People Skills for Leaders

REF: M2176 DATE: 18 - 22 November 2024 Venue: Milan (Italy) - Fee: 5940 Euro

## Introduction:

This training program focuses on equipping leaders with the necessary skills to enhance team performance and productivity. Through a comprehensive curriculum and practical exercises, participants develop effective communication, collaboration, and leadership abilities.

## Program Objectives:

At the end of this program, the participants will be able to:

- Develop essential people skills for leaders.
- Build strong relationships with team members.
- Create a positive and productive work environment.
- Motivate and inspire team members.
- Develop the skills to lead high-performing teams.

## Targeted Audience:

- Leaders at all levels who want to develop their people skills.
- Managers who want to build high-performing teams.
- Business owners who want to improve their leadership skills.
- HR professionals who want to support the development of leaders in their organization.
- Entrepreneurs who want to develop the skills to lead a successful business.

## Program Outlines:

### Unit 1:

#### Building Strong Relationships with Team Members:

- Introduction to High-Performance People Skills for Leaders.
- Building Trust with Team Members.
- Active Listening and Effective Communication.

- Understanding and Adapting to Different Communication Styles.

## Unit 2:

### Motivating and Inspiring Team Members:

- Understanding Motivation and Engagement.
- Creating a Culture of Accountability and Ownership.
- Providing Feedback and Recognition.
- Leading with Emotional Intelligence.

## Unit 3:

### Developing a Positive and Productive Work Environment:

- Building a Diverse and Inclusive Team.
- Managing Conflict and Difficult Conversations.
- Creating a Positive Work Culture.
- Managing Stress and Building Resilience.

## Unit 4:

### Leading High-Performing Teams:

- Setting and Achieving Goals.
- Building a High-Performing Team.
- Empowering Team Members and Delegating Effectively.
- Creating a Culture of Continuous Learning and Improvement.

## Unit 5:

### Sustaining High Performance and Achieving Results:

- Managing Change and Uncertainty.
- Leading Through Crisis.
- Balancing Short-Term Results and Long-Term Strategy.



- Celebrating Success and Managing Setbacks.