

# € TRAINING

Role of Positive Work Ethics in Achieving  
Organizational Objectives





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## Introduction:

This training program is designed to assist participants in exceeding the strategic goals established by their organizations. It prepares them to lead and manage others who are responsible for turning companies' goals into profitable outcomes.

## Program Objectives:

At the end of this program, participant will be able to:

- Use their leadership abilities to create a high-performance environment.
- Get the staff to practice the best work ethics possible.
- Utilize approaches to coordinate their team's efforts with the main goals of their organization.
- Motivate their direct reports while avoiding stress's damaging effects.
- Choose the best course of action to advance their company's strategic goals and objectives.

## Targeted Audience

- People Managers, Team Leaders, and Supervisors.
- Mid-Level and Senior Leaders.
- Training & Development Professionals.
- HR Business Partners.
- Talent Management Professionals.

## Program Outline:

### Unit 1:

#### The Relationship between Organizational Goals and Work Ethics:

- Linking team success and leadership mindset.
- What Are Work Ethics?
- Creating alignment - Linking team aims to organizational goals.

- Psychological underpinnings of good work ethics.
- Self Determination Theory and the work of your team.
- Innovation, Independence, and Team Success.

## Unit 2:

### Optimising Your Leadership Style

- The self-aware leader.
- How the best managers think and act.
- Mc Gregor's two managerial mindsets.
- Persuasion and Influence.
- Motivating for high-impact work ethics.

## Unit 3:

### Building an Environment for High Performance:

- Organizational context's critical role.
- Developing excellent work ethics through coaching.
- Influencing others via mentoring.
- Methods for creating a high-performance environment.
- Giving strong criticism.

## Unit 4:

### Emotional Intelligence and Work Ethic:

- What is Emotional Intelligence?
- The 4 pillars of Emotional Intelligence.
- The difference between IQ, EQ and Personality.
- Applying Emotional Intelligence to drive results and outcomes.
- Steps for Developing your team's work ethic with Emotional Intelligence.

## Unit 5:

### Work Ethics and Employee Performance Capability:

- Work ethic versus burn-out: getting the balance right.
- The difference between positive and negative stress.
- The Support & Challenge Model.
- Consolidating key learning points and insights.